



October 28, 2015

Page 1

Nikki Kalen
Department of Personnel & Administration
C/O State Purchasing Office
1525 Sherman Street, 3rd Floor
Denver, CO 80203

Re: RFP-NK-15-001 - Proposal Summary

Ms. Kalen,

This letter serves as the Proposal Summary in accordance with 5.3.2 Section 2: Executive Information, a) Tab 1: Proposal Summary. Survival Armor, Inc. has successfully been servicing the current, and previous, Body Armor Products Contracts overseen by the State of Colorado including Cooperative States. We have a successful proven track record and have continued to grow market share with this contract. We look forward to continuing our success and look forward to the upcoming solicitation review.

Some of the major features of the Proposal which I will cover are listed in Proposal Summary section under Section 2: Executive Information. Major features will include Product Warranties, Recycling Program, Delivery Time Frame, and Brief Features of Product Offerings. If any clarification information is needed, please let me know and I will be happy to furnish the information you request.

Warranties

Survival Armor, Inc. will adhere to Subsection 4.6.13 and Subsection 4.6.14 as written in the Solicitation. According to 4.6.13 we will warranty Ballistic components for a 5-year period under a Manufacturer's warranty. We will adhere to 4.6.14 as well where all carriers will have a least an 18-month Manufacturer's warranty. Both of these warranty periods are in our Warranty information, a copy of this will be in 5.3.4 Section 4: Technical Response, Tab 2: Warranties. Also, we will honor section 4.6.15 which states that warranty periods specified shall begin when body armor products are delivered and accepted following inspection by purchasing entity.

Recycling Program

Survival Armor, Inc. will offer a Recycling Program under Section 4.11, Recycling Program. We have a great recycling program for ballistic panels which can be disposed properly and at no cost to the Agencies who want to take part of this program. In 5.3.4 Section 4: Technical Response Tab 4: Recycling Program I will submit the information which pertains to this program, how it works, what agencies need to do, and we will offer to send certificates of destruction, along with serial number accountability, to those agencies. This again is at No cost to the agencies who wish to participate in this program.



SURVIVAL ARMOR

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Delivery Time

Per Section 4.8, Survival Armor, Inc. is indicating that we will adhere to subsection 4.8.3. All orders, regardless of quantity, shall be delivered to Purchasing Entities within sixty (60) calendar days after we, the Manufacturer, have receipt of the order. In most case we will deliver armor much quicker than the 60 days outlined in this Solicitation. We provide excellent delivery times and customer service to our customers.

Fitting

Survival Armor, Inc. prides ourselves on properly sizing and fitting armor for officers at the time of fitting. However, in a case where armor is not fitting properly Survival Armor will adhere to Section 4.8.5 Body Armor improperly fitted. Survival will make sure all improperly fitted armor to an individual wearer will be adjusted, or replaced, and delivered to the individual within thirty (30) calendar days and at no expense to the purchasing entity.

Product Offering

Survival Armor, Inc. will provide wearable, high performing armor for your entities on this contract. We take great strides to make sure our offerings are armor that is wearable while performing to the current high standards of the NIJ and beyond, NIJ Special Threats. These offerings paired with our state-of-the-art carrier systems will afford wearable life-saving technology to officers who have enough to worry about beyond their armor. When comfort, quality, and performance is needed It's All About Survival.

If you require any further information, or need clarifications, please let me know and I will be happy to provide any further information you require.

Thank You,

Cathy Lowe
Vice President
Domestic Sales & Marketing
Survival Armor, Inc.



October 28, 2015

Nikki Kalen
Department of Personnel & Administration
C/O State Purchasing Office
1525 Sherman Street, 3rd Floor
Denver, CO 80203

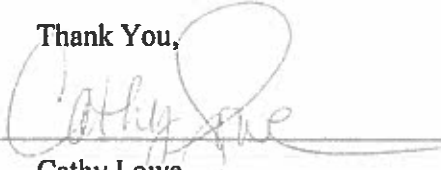
Re: RFP-NK-15-001 – Proposal Requirements

Ms. Kalen,

This letter serves as affirmation that Survival Armor, Inc., the offeror in this Solicitation, can meet all Proposal requirements as requested in 5.3 Response Format Subsection 5.3.2 Section 2: Executive Information b) Tab 2: Proposal Requirements.

If you require any further information, or need clarifications, please let me know and I will be happy to provide any further information you require.

Thank You,



Cathy Lowe
Vice President
Domestic Sales & Marketing
Survival Armor, Inc.

Attachment F – On-site Response Time

**RFP-NK-15-001
Body Armor Products**

Vendor Name: Survival Armor, Inc.

Instructions:

Indicate what response time for on-site vest measurement is after receipt of the order from the purchasing entity. For the distance listed, indicate how many vests would qualify to meet that response time (for example: 1-15, 15-25 etc.). If "Other," indicate the number of vests and the "Other Time Proposed."

Distance from Customer	Number of vests (enter range)	Response Time	Other Time Proposed
< 50 miles	1-10	2 business days	
	1-10	3 business days	
	1-10	4 business days	
		Other	N/A
50 – 100 miles	1-10	2 business days	
	1-10	3 business days	
	1-10	4 business days	
		Other	N/A
> 100 and ≤ 150 miles	1-10	2 business days	
	1-10	3 business days	
	1-10	4 business days	
		Other	N/A
> 150 miles	1-10	2 business days	
	1-10	3 business days	
	1-10	4 business days	
		Other	N/A



Limited Warranty

Your vest is made up of two elements: (1) the protective panels, containing the ballistic and/or stab-resistant panels in a permanent protective cover and (2) a removable outer carrier. This vest is warranted to be free of defects in material and workmanship for the applicable warranty period, subject to the limitations listed below.

The warranty period for the carrier is 18 months from the date of purchase. The warranty period for the protective panels is 5 years from the date of purchase.

Carrier warranty excludes open seams or broken stitches that occur after delivery. Our warranties extend to the original user or purchaser only. This warranty is voided if the maintenance or care as stated on the protective panels label and enclosed instructions have not been followed or if the product has been altered in any manner by anyone other than Survival Armor. Since a coordinated protective panel and carrier are essential for proper protection, use of a carrier outer shell not produced or approved by Survival armor nullifies the warranty. To qualify for warranty coverage, you must (a) complete and mail the attached warranty card within 30 days of receipt of your vest, (b) if a warranty issue then return the entire vest to the Survival Armor in Ft. Myers at: 12621 Corporate Lakes Drive, Unit #8, Fort Myers, FL 33913 Attn: Returns, within the applicable warranty period, and (c) include the vest with carriers with the reasons for returning in writing.

If a warranty claim is made and Survival Armor determines that it is a valid warranty claim, then in its discretion Survival Armor will repair or replace the defective component. This limited warranty does not cover any claim or warranty made by a reseller or anyone else beyond the provisions of the warranty. This warranty is in lieu of all other warranties, express or implied, including without limitation any warranties of merchantability or fitness for a particular purpose, which are expressly disclaimed.

The buyer agrees that its sole and exclusive remedy against Survival Armor will be limited to the repair or replacement of defective parts, provided that the buyer complies with all instructions and directions regarding the vest or its components. No partial or full refund to the purchase price will be provided. This exclusive remedy will not be deemed to have failed of its essential purpose so long as Survival Armor is willing to repair or replace a defective part in any manner that allows the product to be worn and meet the performance criteria for the balance of the warranty period. Survival Armor will not be liable to buyer and disclaims any liability for any incidental, consequential or special damages to the maximum extent permitted by any applicable state law warnings.

Each protective panel label lists the applicable standard to which it was certified. The protective panels were designed to stop the specific threats used in the protocol for this certification. The protective panel only offers protection on the areas it covers, and cannot cover areas it does not cover. The outer carrier offers no ballistic protection. Protective panels only protect when properly inserted into the carrier with the strike face out and the body side against the body. Always insert the protective panels as described in the materials enclosed with your body armor. Proper care of the protective panels and carrier is essential to maintaining the comfort and performance of the vest. Always follow the instructions for care and maintenance that came with the vest.

Survival Armor disclaims liability for consequential damages for breach of any express or implied warranty, including any implied warranty or merchantability and fitness for particular purpose. The laws of your state may impose different requirements.

12621 Corporate Lakes Drive, Unit 8 - Fort Myers, FL 33913
Phone: 866.868.5001 Fax: 239.210.0898 Web: www.survivalarmor.com



October 28, 2015

Nikki Kalen
Department of Personnel & Administration
C/O State Purchasing Office
1525 Sherman Street, 3rd Floor
Denver, CO 80203

Re: RFP-NK-15-001 - Proposal Summary

Ms. Kalen,

As stated in the Proposal Summary below in the information pertaining to Delivery Time.

Delivery Time

Per Section 4.8, Survival Armor, Inc. is indicating that we will adhere to subsection 4.8.3. All orders, regardless of quantity, shall be delivered to Purchasing Entities within sixty (60) calendar days after we, the Manufacturer, have receipt of the order. In most case we will deliver armor much quicker than the 60 days outlined in this Solicitation. We provide excellent delivery times and customer service to our customers.

If you require any further information, or need clarifications, please let me know and I will be happy to provide any further information you require.

Thank You,

Cathy Lowe
Vice President
Domestic Sales & Marketing
Survival Armor, Inc.



ARMOR DISPOSAL AND RECYCLING PROGRAM USER GUIDE

A. PURPOSE

This User Guide provides the information for using the Armor Disposal and Recycling Program.

B. USAGE/RULES

- The Armor Disposal and Recycling Program is available to the Colorado Springs Police Department at no cost to the department.
- The Armor Disposal and Recycling Program is for carriers, panels, and plates which are deemed beyond their useful life during the duration of this contract.
- There is no minimum requirement on numbers of carriers, panels, or plates beyond their useful life to participate in this program.
- There are no disposal or recycling costs for participants of this program.

C. PROGRAM COORDINATOR (PC)

The individual below is the program coordinator for this Armor Disposal and Recycling Program for Survival Armor, Inc.

PROGRAM COORDINATOR INFORMATION
--

CONTRACTOR NAME:	SURVIVAL ARMOR, INC
COORDINATOR NAME:	TERA OBEN
TELEPHONE NUMBER:	(866) 868-5001 X 110
FAX NUMBER:	(239) 210-0898
EMAIL ADDRESS:	tearoben@survivalarmor.com



**ARMOR DISPOSAL AND RECYCLING PROGRAM
USER GUIDE**

D. PROCEDURES/WASTE MANAGEMENT

Request shall be processed according to the number of carriers, panels, and plates to be disposed or recycled.

STEPS	100+ VESTS DISPOSAL	UNDER 100 VESTS DISPOSAL
Initial Disposal Request	Agency shall submit a completed Disposal Request Form via fax or email to the Program Coordinator (PC) listed on page 1 of user guide.	Agency shall submit a completed Disposal Request Form via fax or email to the Program Coordinator (PC) listed on page 1 of user guide.
Contractor Confirmation	Upon receipt of the form, the PC will reply to the requesting department within 5 working days, through email or fax confirmation of request. This acknowledgment will contain: <ul style="list-style-type: none"> Return Merchandise Authorization (RMA) Number Scheduled Pick-Up Date 	Upon receipt of the form, the PC will reply to the requesting department within 5 working days, through email or fax confirmation of request. This acknowledgment will contain: <ul style="list-style-type: none"> Return Merchandise Authorization (RMA) Number Scheduled Pick-Up Date
Process	Armor will be picked up from agency by designated motor carrier. Quantity being shipped will determine if shipment will be UPS parcel package or UPS Freight. Pick-up will be within 30 calendar days of agency's written notification.	Armor will be picked up from agency by designated motor carrier. Quantity being shipped will determine if shipment will be UPS parcel package or UPS Freight. Pick-up will be within 30 calendar days of agency's written notification.
Packaging	<ul style="list-style-type: none"> Vest must be in seal boxes. Boxes are to be palletized for pick-up. RMA Number must be listed on outside of all boxes. Especially if agency is combining multiple RMA Numbers in the same shipment. 	<ul style="list-style-type: none"> Vest must be in seal boxes. Depending on quantity of boxes they may need to be palletized. Agency will be instructed with their RMA Number once quantity is known for return. RMA Number must be listed on outside of all boxes. Especially if agency is combining more than one RMA Number in same shipment.
Shipping Costs	Contractor will be responsible for all shipment/pick-up related costs.	Contractor will be responsible for all shipment/pick-up related costs.
Destruction Certification	Agency will receive a Certificate of Destruction within 30-45 calendar days of destruction. Destruction company verifies all serial numbers upon inspection prior to destruction. Serial numbers are recorded and sent along with a certification letter of destruction to end users.	Agency will receive a Certificate of Destruction within 30-45 calendar days of destruction. Destruction company verifies all serial numbers upon inspection prior to destruction. Serial numbers are recorded and sent along with a certification letter of destruction to end users.



For Contractor Use Only

RMA No.: _____

Received Date: _____

DISPOSAL REQUEST FORM

For use of requesting the destruction of expired body armor (carriers, panels, and plates)
Armor Disposal & Recycling Program.

Departments are instructed to read the *Armor Disposal & Recycling Program User Guide*, complete applicable sections below, and submit *Disposal Request Form* directly to the Program coordinator. Incomplete forms may be returned for more information.

PART I: Requestor Information			
Department:			
Division/Section:			
Address:			
Requestor Name:		Email Address:	
Telephone No.:		Facsimile No.:	

PART II: Vest Information			
Total Number of Vests:		Total Number of Boxes to be Shipped:	
Total Number of Pallets to be Shipped:			

PART III: Pick-Up Location				
Pick-Up Address: <i>(if different from above)</i>				
Contact Name:				
Telephone No.:		Email Address:		
Total Weight of Shipment: <i>(number of vests x 6.0)</i>		Loading Dock:	<input type="checkbox"/> Yes <input type="checkbox"/> No	Hours of Operation:
Comments/Special Instructions:				

PART IV: Department Authorization			
<i>By signing this form, your department authorizes Survival Armor, Inc. and Fiber Brokers International (authorized company armor destruction) to destroy armor identified above.</i>			
Name/Title (typed):			
Signature:		Date:	

Submit completed Forms to:

Survival Armor, Inc.
Attn: Tera Oben
EMAIL: teraoben@survivalarmor.com
Phone: (866) 868-5001
Fax: (239) 210-0898

ATTACHMENT E - PRODUCT AND PRICE

Vendor Name:

MARKET BASKET ITEMS										
Product Category	Type	Manufacturer (Brand and Series)	Manufacturer Catalog #	NU - CPL Model Designation	Gender	NIJ Standard	Threat Level	MSRP	BID Price	% Discount
Balistic Vest	Concealable	Phoenix6	9	LT-II	Male	0101.06	II	\$ 1,224.00	\$ 570.00	53.43%
Balistic Vest	Concealable	Phoenix6	9	LT-3A	Male	0101.06	IIIA	\$ 1,418.00	\$ 615.00	56.63%
Balistic Vest	Concealable	Phoenix6	9	LT-FEM-II	Female	0101.06	II	\$ 1,224.00	\$ 570.00	53.43%
Balistic Vest	Concealable	Phoenix6	9	TKU-FEM-III	Female	0101.06	IIIA	\$ 1,418.00	\$ 615.00	56.63%
Balistic Vest	Tactical	Urban Police	20	LT-II	Male	0101.06	II	\$ 1,218.00	\$ 675.00	44.56%
Balistic Vest	Tactical	Urban Police	20	LT-3A	Male	0101.06	IIIA	\$ 1,471.00	\$ 750.00	49.01%
Balistic Vest	Tactical	Urban Police	20	TKU-FEM-III	Female	0101.06	IIIA	\$ 1,471.00	\$ 750.00	49.01%
Spills Vest	Concealable	PeaceKeeper	26	SKS-2	Neutral	0115.00	2	\$ 1,331.00	\$ 510.00	61.68%
Combination Vest	Concealable	PeaceKeeper	26	SKS-3	Male	0115.00	3	\$ 1,550.00	\$ 575.00	62.90%
Combination Vest	Concealable	PeaceKeeper	26	BIIS2-2	Male	0101.06/0115.00	II/2	\$ 1,681.00	\$ 705.00	58.06%
Carrier	Tactical	OC/Assault-MQJLE	26	B3AS3-6	Neutral	0101.06/0115.00	IIIA/3	\$ 1,786.00	\$ 770.00	56.89%
Soft Trauma Insert	5x8 Concealable	STP	11	N/A	N/A	N/A	N/A	\$ 289.00	\$ 145.00	49.83%
Soft Trauma Insert	8x10 Concealable	STP	11	N/A	N/A	N/A	N/A	\$ 321.00	\$ 60.00	50.41%
Trauma Plate	5x8 Special Threat	L7	11	L7	N/A	N/A	III	\$ 173.00	\$ 90.00	47.99%
Trauma Plate	8x10" Special Threat	F7	11	L7	N/A	0108.01	IV	\$ 173.00	\$ 90.00	47.99%
Trauma Plate	8x10" Special Threat	F7	11	L7	NA	0108.01	III	\$ 237.00	\$ 125.00	47.26%
Trauma Plate	10x12 Special Threat	L7	11	L7	N/A	0108.01	IV	\$ 237.00	\$ 125.00	47.26%
Trauma Plate	10x12 Special Threat	F7	11	L7	N/A	0108.01	III	\$ 352.00	\$ 175.00	50.28%
Trauma Plate	10x12 Special Threat	F7	11	L7	N/A	0108.01	IV	\$ 352.00	\$ 175.00	50.28%

NON-MARKET BASKET ITEMS									
Product Categories	Type	Size	Gender	Threat Level	Minimum % Discount from MSRP (per each)				
K-9 Vest	Ballistic, Stab, Combination	All	N/A	All	55.00%				
Ballistic Helmets	All	All	N/A	All	55.00%				
Ballistic Shields	Hard, Soft	All	N/A	All	55.00%				
Trauma Plates	All	All	N/A	All	55.00%				
Protectors	All	All	N/A	All	55.00%				
Ballistic Shield Window	All	All	N/A	All	55.00%				
Carriers	Uniform, Concealable, Tactical	All	M, F, N	N/A	55.00%				
Pouches	All	All	N/A	N/A	55.00%				
Replacement Vest Straps	All	All	N/A	N/A	55.00%				
ID Patches	All	All	N/A	N/A	55.00%				
Carry Bags	Vests, Shield, Helmet	All	N/A	N/A	55.00%				
Face Shields	All	All	N/A	N/A	55.00%				
Helmet Accessories	All	N/A	N/A	N/A	55.00%				
Shield LED Lights	All	All	N/A	N/A	55.00%				
Shield Accessories	All	N/A	N/A	N/A	55.00%				

INSTRUCTIONS FOR MARKET BASKET ITEMS

1. Offeror must provide information for at least one of the Market Basket Product Categories.
2. Offeror must fill in Column C, D, E, and J for all Market Basket Product Categories they are providing information for.
3. Offeror should submit lowest customer price point for the Market Basket Product Category.
4. Offeror cannot submit pricing or information for Product Categories not listed in the Market Basket.
5. Offeror must submit ALL required information.

INSTRUCTIONS FOR NON-MARKET BASKET ITEMS

1. Offeror is not required to provide information for any of the Non-Market Basket Items.
2. Offeror can provide information for any or all of the Non-Market Basket Items.
3. Offeror must fill out Column K, which indicates what the minimum discount % from MSRP is that they will provide for that product. Note: if a larger discount is offered for a Ballistic K-9 Vest, then it is for a Stab K-9 Vest, then Offeror should list what the discount is for the Stab Vest. This principal needs to apply to all Product Categories listed in the Non-Market Basket.
4. Offeror cannot submit pricing or information for Product Categories not listed in the Non-Market Basket Items.
5. If Offeror does not provide any information in Column K, then they will not be able to provide that Product Category on their Contract, should they be offered an Award.
6. Column K can state "0%" if no discount is offered for that Product Category.



BODY ARMOR PRODUCTS - VESTS

Effective 10/30/2015

Page 1

Product Description	Manufacturer	Catalog No.	Gender	NJ - CPL Model Designation	NJ Standard	Threat Level	MSRP	Proposal Price (Each)	Base Discount % from MSRP	Volume Discount 1-10	Volume Discount 11-25	Volume Discount 26-50	Volume Discount 50+
Premium Concealable Body Armor - With 1 Vertex Carrier, STP	SURVIVAL ARMOR	Flier	Neutral	L1W-II	0101.06	NIJ-II	\$1,520.00	\$819.00	52.50%	\$819.00	\$814.00	\$809.00	\$804.00
Premium Concealable Body Armor - With 1 Vertex Carrier, STP	SURVIVAL ARMOR	10	Neutral	TD06-II	0101.06	NIJ-II	\$1,466.00	\$720.00	49.11%	\$720.00	\$715.00	\$710.00	\$705.00
Premium Concealable Body Armor - Structured Female - With 1 Vantage Carrier, STP	SURVIVAL ARMOR	10	Female	TD06-FEM-II	0101.06	NIJ-II	\$1,466.00	\$720.00	49.11%	\$720.00	\$715.00	\$710.00	\$705.00
Premium Concealable Body Armor - With 1 Vertex Carrier, STP	SURVIVAL ARMOR	10	Neutral	TD06-III-A	0101.06	NIJ-III-A	\$1,691.00	\$773.00	45.71%	\$773.00	\$768.00	\$763.00	\$758.00
Premium Concealable Body Armor - Structured Female - With 1 Vantage Carrier, STP	SURVIVAL ARMOR	10	Female	TD06-FEM-III-A	0101.06	NIJ-III-A	\$1,691.00	\$773.00	45.71%	\$773.00	\$768.00	\$763.00	\$758.00
Premium Concealable Body Armor - With 1 Vertex Carrier, STP	SURVIVAL ARMOR	8	Neutral	LW-II	0101.06	NIJ-II	\$1,344.00	\$660.00	49.11%	\$660.00	\$655.00	\$650.00	\$645.00
Premium Concealable Body Armor - Structured Female - With 1 Vantage Carrier, STP	SURVIVAL ARMOR	8	Female	LW-FEM-II	0101.06	NIJ-II	\$1,344.00	\$660.00	49.11%	\$660.00	\$655.00	\$650.00	\$645.00
Premium Concealable Body Armor - With 1 Vertex Carrier, STP	SURVIVAL ARMOR	8	Neutral	LW-III-A	0101.06	NIJ-III-A	\$1,643.00	\$785.00	47.78%	\$785.00	\$780.00	\$775.00	\$770.00
Premium Concealable Body Armor - Structured Female - With 1 Vantage Carrier, STP	SURVIVAL ARMOR	8	Female	LW-FEM-III-A	0101.06	NIJ-III-A	\$1,643.00	\$785.00	47.78%	\$785.00	\$780.00	\$775.00	\$770.00
Comfort Concealable Body Armor - With 1 Vertex Carrier, STP	SURVIVAL ARMOR	9	Neutral	LT-II	0101.06	NIJ-II	\$1,224.00	\$570.00	53.43%	\$570.00	\$565.00	\$560.00	\$555.00
Comfort Concealable Body Armor - Structured Female - With 1 Vantage Carrier, STP	SURVIVAL ARMOR	9	Female	LT-FEM-II	0101.06	NIJ-II	\$1,224.00	\$570.00	53.43%	\$570.00	\$565.00	\$560.00	\$555.00
Comfort Concealable Body Armor - With 1 Vertex Carrier, STP	SURVIVAL ARMOR	9	Neutral	LT-3A	0101.06	NIJ-III-A	\$1,418.00	\$615.00	56.63%	\$615.00	\$610.00	\$605.00	\$600.00
Comfort Concealable Body Armor - Structured Female - With 1 Vantage Carrier, STP	SURVIVAL ARMOR	9	Female	TKU-FEM-III-A	0101.06	NIJ-III-A	\$1,418.00	\$615.00	56.63%	\$615.00	\$610.00	\$605.00	\$600.00
Comfort Concealable Body Armor - With 1 Vertex Carrier, 1 STP	SURVIVAL ARMOR	Flier	Neutral	LC-I	0101.06	NIJ-I	\$1,090.00	\$520.00	47.71%	\$520.00	\$515.00	\$510.00	\$505.00
Performance Concealable Body armor - With 1 Vertex or Vantage Carrier, STP	SURVIVAL ARMOR	9	Neutral	ML 3000-II	0101.06	NIJ-II	\$956.00	\$440.00	46.60%	\$440.00	\$435.00	\$430.00	\$425.00
Performance Concealable Body armor - With 1 Vertex or Vantage Carrier, STP	SURVIVAL ARMOR	9	Neutral	HML 3000-III-A	0101.06	NIJ-III-A	\$1,103.00	\$485.00	43.97%	\$485.00	\$480.00	\$475.00	\$470.00
Product Description	Manufacturer	Catalog No.	Gender	NJ - CPL Model Designation	NJ Standard	Threat Level	MSRP	Proposal Price (Each)	Base Discount % from MSRP	Volume Discount 1-10	Volume Discount 11-25	Volume Discount 26-50	Volume Discount 50+
Spike 1 - NIJ 0115.00 Standard Shank Resistant	SURVIVAL ARMOR	26	Neutral	SKS-1	NIJ 0115.00	Spike 1	\$1,108.00	\$500.00	45.13%	\$500.00	\$495.00	\$490.00	\$485.00
Spike 2 - NIJ 0115.00 Standard Shank Resistant	SURVIVAL ARMOR	26	Neutral	SKS-2	NIJ 0115.00	Spike 2	\$1,331.00	\$510.00	61.68%	\$510.00	\$505.00	\$500.00	\$495.00
Spike 3 - NIJ 0115.00 Standard Shank Resistant	SURVIVAL ARMOR	26	Neutral	SKS-3	NIJ 0115.00	Spike 3	\$1,550.00	\$575.00	62.90%	\$575.00	\$570.00	\$565.00	\$560.00
Product Description	Manufacturer	Catalog No.	Gender	NJ - CPL Model Designation	NJ Standard	Threat Level	MSRP	Proposal Price (Each)	Base Discount % from MSRP	Volume Discount 1-10	Volume Discount 11-25	Volume Discount 26-50	Volume Discount 50+
Combination 0101.06 Level II armor with Spike 2 Correction - Dual Certification - 1 Vertex or Vantage Carrier, STP	SURVIVAL ARMOR	26	Male	B1S2-2	NIJ 0101.06 / NIJ 0115.00	NIJ II / Spike 2	\$1,681.00	\$705.00	58.06%	\$705.00	\$700.00	\$695.00	\$690.00
Combination 0101.06 Level IIIA armor with Spike 3 Correction - Dual Certification - 1 Vertex or Vantage Carrier, STP	SURVIVAL ARMOR	26	Neutral	B3AS3-6	NIJ 0101.06 / NIJ 0115.01	NIJ IIIA / Spike 3	\$1,786.00	\$770.00	56.89%	\$770.00	\$765.00	\$760.00	\$755.00
Product Description	Manufacturer	Catalog No.	Gender	NJ - CPL Model Designation	NJ Standard	Threat Level	MSRP	Proposal Price (Each)	Base Discount % from MSRP	Volume Discount 1-10	Volume Discount 11-25	Volume Discount 26-50	Volume Discount 50+
X50 Tactical Carrier with Falcon® IIIA Ballistics	SURVIVAL ARMOR	Flier	Neutral	TD06-III-A	NIJ 0101.06	NIJ-III-A	\$4,069.00	\$1,912.43	53.00%	\$1,912.43	\$1,897.43	\$1,877.43	\$1,847.43
X50 Tactical Carrier with Paragon® IIIA Ballistics	SURVIVAL ARMOR	Flier	Neutral	LW-III-A	NIJ 0101.06	NIJ-III-A	\$4,022.00	\$1,890.34	53.00%	\$1,890.34	\$1,875.34	\$1,855.34	\$1,825.34
X50 Tactical Carrier with Phoenix® IIIA Ballistics	SURVIVAL ARMOR	Flier	Neutral	LT-3A	NIJ 0101.06	NIJ-III-A	\$3,528.00	\$1,658.16	53.00%	\$1,658.16	\$1,643.16	\$1,623.16	\$1,593.16
X50 Tactical Carrier with Performance® IIIA Ballistics	SURVIVAL ARMOR	Flier	Neutral	HML 3000-III-A	NIJ 0101.06	NIJ-III-A	\$3,013.00	\$1,416.11	53.00%	\$1,416.11	\$1,401.11	\$1,381.11	\$1,351.11
Shadow Tactical Carrier With Falcon® IIIA Ballistics	SURVIVAL ARMOR	19	Neutral	TD06-III-A	NIJ 0101.06	NIJ-III-A	\$3,389.00	\$1,592.83	53.00%	\$1,592.83	\$1,577.83	\$1,557.83	\$1,527.83
Shadow Tactical Carrier With Paragon® IIIA Ballistics	SURVIVAL ARMOR	19	Neutral	LW-III-A	NIJ 0101.06	NIJ-III-A	\$3,296.00	\$1,549.12	53.00%	\$1,549.12	\$1,534.12	\$1,514.12	\$1,484.12
Shadow Tactical Carrier With Phoenix® IIIA Ballistics	SURVIVAL ARMOR	19	Neutral	LT-3A	NIJ 0101.06	NIJ-III-A	\$2,891.00	\$1,358.77	53.00%	\$1,358.77	\$1,343.77	\$1,323.77	\$1,293.77
Shadow Tactical Carrier With Performance® IIIA Ballistics	SURVIVAL ARMOR	19	Neutral	HML 3000-III-A	NIJ 0101.06	NIJ-III-A	\$2,396.00	\$1,126.12	53.00%	\$1,126.12	\$1,111.12	\$1,091.12	\$1,061.12
Phantom Tactical Carrier With Falcon® IIIA Ballistics	SURVIVAL ARMOR	19	Neutral	TD06-III-A	NIJ 0101.06	NIJ-III-A	\$3,104.00	\$1,458.88	53.00%	\$1,458.88	\$1,443.88	\$1,423.88	\$1,393.88
Phantom Tactical Carrier With Paragon® IIIA Ballistics	SURVIVAL ARMOR	19	Neutral	LW-III-A	NIJ 0101.06	NIJ-III-A	\$3,085.00	\$1,449.95	53.00%	\$1,449.95	\$1,434.95	\$1,414.95	\$1,384.95
Phantom Tactical Carrier With Phoenix® IIIA Ballistics	SURVIVAL ARMOR	19	Neutral	LT-3A	NIJ 0101.06	NIJ-III-A	\$2,581.00	\$1,213.07	53.00%	\$1,213.07	\$1,198.07	\$1,178.07	\$1,148.07
Phantom Tactical Carrier With Performance® IIIA Ballistics	SURVIVAL ARMOR	19	Neutral	HML 3000-III-A	NIJ 0101.06	NIJ-III-A	\$2,059.00	\$967.73	53.00%	\$967.73	\$952.73	\$932.73	\$902.73
Spirit Tactical Carrier With Falcon® IIIA Ballistics	SURVIVAL ARMOR	18	Neutral	TD06-III-A	NIJ 0101.06	NIJ-III-A	\$3,157.00	\$1,483.79	53.00%	\$1,483.79	\$1,468.79	\$1,448.79	\$1,418.79



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Product Description	Manufacturer	Catalog No.	Gender	NJ-CPL Model Designation	NJ Standard	Threat Level	MSRP	Proposal Price (Each)	Base Discount % from MSRP	Volume Discount 1-10	Volume Discount 11-25	Volume Discount 26-50	Volume Discount 50+
Sprint Tactical Carrier With Paragon6 IIIA Ballistics	SURVIVAL ARMOR	18	Neutral	LW-III A	NU 0101.06	NIJ-III A	\$3,069.00	\$1,442.43	53.00%	\$1,442.43	\$1,427.43	\$1,407.43	\$1,377.43
Sprint Tactical Carrier With Phoenix6 IIIA Ballistics	SURVIVAL ARMOR	18	Neutral	LT-3A	NU 0101.06	NIJ-III A	\$2,689.00	\$1,263.83	53.00%	\$1,263.83	\$1,248.83	\$1,228.83	\$1,198.83
Sprint Tactical Carrier With Performance6 IIIA Ballistics	SURVIVAL ARMOR	18	Neutral	HML 3000-III A	NU 0101.06	NIJ-III A	\$2,222.00	\$1,044.34	53.00%	\$1,044.34	\$1,029.34	\$1,009.34	\$979.34
H-Warrior Tactical Carrier With Falcon6 IIIA Ballistics	SURVIVAL ARMOR	Flier	Neutral	TD06-III A	NU 0101.06	NIJ-III A	\$3,148.00	\$1,479.56	53.00%	\$1,479.56	\$1,464.56	\$1,444.56	\$1,414.56
H-Warrior Tactical Carrier With Paragon6 IIIA Ballistics	SURVIVAL ARMOR	Flier	Neutral	LW-III A	NU 0101.06	NIJ-III A	\$3,095.00	\$1,454.65	53.00%	\$1,454.65	\$1,439.65	\$1,419.65	\$1,389.65
H-Warrior Tactical Carrier With Phoenix6 IIIA Ballistics	SURVIVAL ARMOR	Flier	Neutral	LT-3A	NU 0101.06	NIJ-III A	\$2,845.00	\$1,337.15	53.00%	\$1,337.15	\$1,322.15	\$1,302.15	\$1,272.15
H-Warrior Tactical Carrier With Performance6 IIIA Ballistics	SURVIVAL ARMOR	Flier	Neutral	HML 3000-III A	NU 0101.06	NIJ-III A	\$2,544.00	\$1,195.68	53.00%	\$1,195.68	\$1,180.68	\$1,160.68	\$1,130.68
Warrior Tactical Carrier With Falcon6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	TD06-III A	NU 0101.06	NIJ-III A	\$2,942.00	\$1,382.74	53.00%	\$1,382.74	\$1,367.74	\$1,347.74	\$1,317.74
Warrior Tactical Carrier With Paragon6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	LW-III A	NU 0101.06	NIJ-III A	\$2,889.00	\$1,357.83	53.00%	\$1,357.83	\$1,342.83	\$1,322.83	\$1,292.83
Warrior Tactical Carrier With Phoenix6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	LT-3A	NU 0101.06	NIJ-III A	\$2,639.00	\$1,240.33	53.00%	\$1,240.33	\$1,225.33	\$1,205.33	\$1,175.33
Warrior Tactical Carrier With Performance6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	HML 3000-III A	NU 0101.06	NIJ-III A	\$2,338.00	\$1,098.86	53.00%	\$1,098.86	\$1,083.86	\$1,063.86	\$1,033.86
Warrior- FOT Tactical Carrier With Falcon6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	TD06-III A	NU 0101.06	NIJ-III A	\$3,887.00	\$1,826.89	53.00%	\$1,826.89	\$1,811.89	\$1,791.89	\$1,761.89
Warrior- FOT Tactical Carrier With Paragon6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	LW-III A	NU 0101.06	NIJ-III A	\$3,873.00	\$1,820.31	53.00%	\$1,820.31	\$1,805.31	\$1,785.31	\$1,755.31
Warrior-FOT Tactical Carrier With Phoenix6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	LT-3A	NU 0101.06	NIJ-III A	\$3,249.00	\$1,527.03	53.00%	\$1,527.03	\$1,512.03	\$1,492.03	\$1,462.03
Warrior-FOT Tactical Carrier With Performance6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	HML 3000-III A	NU 0101.06	NIJ-III A	\$2,610.00	\$1,226.70	53.00%	\$1,226.70	\$1,211.70	\$1,191.70	\$1,161.70
SATV Tactical Carrier With Falcon6 IIIA Ballistics	SURVIVAL ARMOR	18	Neutral	TD06-III A	NU 0101.06	NIJ-III A	\$3,322.00	\$1,561.34	53.00%	\$1,561.34	\$1,546.34	\$1,526.34	\$1,496.34
SATV Tactical Carrier With Paragon6 IIIA Ballistics	SURVIVAL ARMOR	Flier	Neutral	LW-III A	NU 0101.06	NIJ-III A	\$3,394.00	\$1,595.18	53.00%	\$1,595.18	\$1,580.18	\$1,560.18	\$1,530.18
SATV Tactical Carrier With Phoenix6 IIIA Ballistics	SURVIVAL ARMOR	Flier	Neutral	LT-3A	NU 0101.06	NIJ-III A	\$3,129.00	\$1,470.63	53.00%	\$1,470.63	\$1,455.63	\$1,435.63	\$1,405.63
SATV Tactical Carrier With Performance6 IIIA Ballistics	SURVIVAL ARMOR	Flier	Neutral	HML 3000-III A	NU 0101.06	NIJ-III A	\$2,837.00	\$1,333.39	53.00%	\$1,333.39	\$1,318.39	\$1,298.39	\$1,268.39
ARSV Tactical Carrier With Falcon6 IIIA Ballistics	SURVIVAL ARMOR	Flier	Neutral	TD06-III A	NU 0101.06	NIJ-III A	\$2,496.00	\$1,173.12	53.00%	\$1,173.12	\$1,158.12	\$1,138.12	\$1,108.12
ARSV Tactical Carrier With Paragon6 IIIA Ballistics	SURVIVAL ARMOR	18	Neutral	LW-III A	NU 0101.06	NIJ-III A	\$2,472.00	\$1,161.84	53.00%	\$1,161.84	\$1,146.84	\$1,126.84	\$1,096.84
ARSV Tactical Carrier With Phoenix6 IIIA Ballistics	SURVIVAL ARMOR	18	Neutral	LT-3A	NU 0101.06	NIJ-III A	\$2,075.00	\$975.25	53.00%	\$975.25	\$960.25	\$940.25	\$910.25
ARSV Tactical Carrier With Performance6 IIIA Ballistics	SURVIVAL ARMOR	18	Neutral	HML 3000-III A	NU 0101.06	NIJ-III A	\$1,655.00	\$777.85	53.00%	\$777.85	\$762.85	\$742.85	\$712.85
High Speed Low Drag Tactical Vest with 360 degrees of MOLLE with Falcon6 IIIA Ballistics	SURVIVAL ARMOR	18	Neutral	TD06-III A	NU 0101.06	NIJ-III A	\$3,863.00	\$1,815.61	53.00%	\$1,815.61	\$1,800.61	\$1,780.61	\$1,750.61
High Speed Low Drag Tactical Vest with 360 degrees of MOLLE with Paragon6 IIIA Ballistics	SURVIVAL ARMOR	16	Neutral	LW-III A	NU 0101.06	NIJ-III A	\$3,816.00	\$1,793.52	53.00%	\$1,793.52	\$1,778.52	\$1,758.52	\$1,728.52
High Speed Low Drag Tactical Vest with 360 degrees of MOLLE with Phoenix6 IIIA Ballistics	SURVIVAL ARMOR	16	Neutral	LT-3A	NU 0101.06	NIJ-III A	\$3,322.00	\$1,561.34	53.00%	\$1,561.34	\$1,546.34	\$1,526.34	\$1,496.34
High Speed Low Drag Tactical Vest with 360 degrees of MOLLE with Performance6 IIIA Ballistics	SURVIVAL ARMOR	16	Neutral	HML 3000-III A	NU 0101.06	NIJ-III A	\$2,807.00	\$1,319.29	53.00%	\$1,319.29	\$1,304.29	\$1,284.29	\$1,254.29
D-TAC Tactical Carrier With Falcon6 IIIA Ballistics	SURVIVAL ARMOR	16	Neutral	TD06-III A	NU 0101.06	NIJ-III A	\$3,782.00	\$1,777.54	53.00%	\$1,777.54	\$1,762.54	\$1,742.54	\$1,712.54
D-TAC Tactical Carrier With Paragon6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	LW-III A	NU 0101.06	NIJ-III A	\$3,768.00	\$1,770.96	53.00%	\$1,770.96	\$1,755.96	\$1,735.96	\$1,705.96
D-TAC Tactical Carrier With Phoenix6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	LT-3A	NU 0101.06	NIJ-III A	\$3,257.00	\$1,530.79	53.00%	\$1,530.79	\$1,515.79	\$1,495.79	\$1,465.79
D-TAC Tactical Carrier With Performance6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	HML 3000-III A	NU 0101.06	NIJ-III A	\$2,732.00	\$1,284.04	53.00%	\$1,284.04	\$1,269.04	\$1,249.04	\$1,219.04
Multi-Use Outer and Concealable Vest Utilizing Concealable Panels With Falcon6 IIIA Ballistics - Includes full ballistics	SURVIVAL ARMOR	17	Neutral	TD06-III A	NU 0101.06	NIJ-III A	\$3,631.00	\$1,706.57	53.00%	\$1,706.57	\$1,691.57	\$1,671.57	\$1,641.57
Multi-Use Outer and Concealable Vest Utilizing Concealable Panels With Paragon6 IIIA Ballistics - Includes full ballistics	SURVIVAL ARMOR	16	Neutral	LW-III A	NU 0101.06	NIJ-III A	\$3,595.00	\$1,689.65	53.00%	\$1,689.65	\$1,674.65	\$1,654.65	\$1,624.65
Multi-Use Outer and Concealable Vest Utilizing Concealable Panels With Phoenix6 IIIA Ballistics - Includes full ballistics	SURVIVAL ARMOR	16	Neutral	LT-3A	NU 0101.06	NIJ-III A	\$3,295.00	\$1,548.65	53.00%	\$1,548.65	\$1,533.65	\$1,513.65	\$1,483.65
Multi-Use Outer and Concealable Vest Utilizing Concealable Panels With Performance6 IIIA Ballistics - Includes full ballistics	SURVIVAL ARMOR	16	Neutral	HML 3000-III A	NU 0101.06	NIJ-III A	\$3,089.00	\$1,451.83	53.00%	\$1,451.83	\$1,436.83	\$1,416.83	\$1,386.83
Urban Police Tactical Carrier With Falcon6 IIIA Ballistics	SURVIVAL ARMOR	16	Neutral	TD06-III A	NU 0101.06	NIJ-III A	\$1,833.00	\$861.51	53.00%	\$861.51	\$846.51	\$826.51	\$796.51
Urban Police Tactical Carrier With Paragon6 IIIA Ballistics	SURVIVAL ARMOR	20	Neutral	LW-III A	NU 0101.06	NIJ-III A	\$1,797.00	\$844.59	53.00%	\$844.59	\$829.59	\$809.59	\$779.59
Urban Police Tactical Carrier With Phoenix6 IIIA Ballistics	SURVIVAL ARMOR	20	Neutral	LT-3A	NU 0101.06	NIJ-III A	\$1,471.00	\$750.00	49.01%	\$750.00	\$735.00	\$715.00	\$685.00



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Product Description	Manufacturer	Catalog No.	Gender	NJ -CPL Model Designation	NJ Standard	Threat Level	MSRP	Proposal Price (Each)	Base Discount % from MSRP	Volume Discount 1-10	Volume Discount 11-25	Volume Discount 26-50	Volume Discount 50+
Urban Police Tactical Carrier With Performance6 IIIA Ballistics	SURVIVAL ARMOR	20	Neutral	HML 3000-III A	NIJ 0101.06	NIJ-III A	\$1,108.00	\$520.76	53.00%	\$520.76	\$505.76	\$485.76	\$455.76
International Tac Tactical Carrier With Falcon6 IIIA Ballistics	SURVIVAL ARMOR	20	Neutral	TD06-III A	NIJ 0101.06	NIJ-III A	\$2,288.00	\$1,075.36	53.00%	\$1,075.00	\$1,060.00	\$1,040.00	\$1,010.00
International Tac Tactical Carrier With Paragon6 IIIA Ballistics	SURVIVAL ARMOR	20	Neutral	LW-III A	NIJ 0101.06	NIJ-III A	\$2,261.00	\$1,062.67	53.00%	\$1,062.67	\$1,047.67	\$1,027.67	\$997.67
International Tac Tactical Carrier With Phoenix6 IIIA Ballistics	SURVIVAL ARMOR	20	Neutral	LT-3A	NIJ 0101.06	NIJ-III A	\$1,853.00	\$870.91	53.00%	\$870.91	\$855.91	\$835.91	\$805.91
International Tac Tactical Carrier With Performance6 IIIA Ballistics	SURVIVAL ARMOR	20	Neutral	HML 3000-III A	NIJ 0101.06	NIJ-III A	\$1,418.00	\$666.46	53.00%	\$666.46	\$651.46	\$631.46	\$601.46
MIL Tac Tactical Carrier With Falcon6 IIIA Ballistics	SURVIVAL ARMOR	20	Neutral	TD06-III A	NIJ 0101.06	NIJ-III A	\$2,506.00	\$1,177.82	53.00%	\$1,177.82	\$1,162.82	\$1,142.82	\$1,112.82
MIL Tac Tactical Carrier With Paragon6 IIIA Ballistics	SURVIVAL ARMOR	20	Neutral	LW-III A	NIJ 0101.06	NIJ-III A	\$2,470.00	\$1,160.90	53.00%	\$1,160.90	\$1,145.90	\$1,125.90	\$1,095.90
MIL Tac Tactical Carrier With Phoenix6 IIIA Ballistics	SURVIVAL ARMOR	20	Neutral	LT-3A	NIJ 0101.06	NIJ-III A	\$2,001.00	\$940.47	53.00%	\$940.47	\$925.47	\$905.47	\$875.47
MIL Tac Tactical Carrier With Performance6 IIIA Ballistics	SURVIVAL ARMOR	20	Neutral	HML 3000-III A	NIJ 0101.06	NIJ-III A	\$1,498.00	\$704.06	53.00%	\$704.06	\$689.06	\$669.06	\$639.06
Spartan Tactical Carrier With Falcon6 IIIA Ballistics	SURVIVAL ARMOR	18	Neutral	TD06-III A	NIJ 0101.06	NIJ-III A	\$3,960.00	\$1,861.20	53.00%	\$1,861.20	\$1,846.20	\$1,826.20	\$1,796.20
Spartan Tactical Carrier With Paragon6 IIIA Ballistics	SURVIVAL ARMOR	18	Neutral	LW-III A	NIJ 0101.06	NIJ-III A	\$3,909.00	\$1,837.23	53.00%	\$1,837.23	\$1,822.23	\$1,802.23	\$1,772.23
Spartan Tactical Carrier With Phoenix6 IIIA Ballistics	SURVIVAL ARMOR	18	Neutral	LT-3A	NIJ 0101.06	NIJ-III A	\$3,414.00	\$1,604.58	53.00%	\$1,604.58	\$1,589.58	\$1,569.58	\$1,539.58
Spartan Tactical Carrier With Performance6 IIIA Ballistics	SURVIVAL ARMOR	18	Neutral	HML 3000-III A	NIJ 0101.06	NIJ-III A	\$2,889.00	\$1,357.83	53.00%	\$1,357.83	\$1,342.83	\$1,322.83	\$1,292.83
SCBR Tac Tactical Carrier With Falcon6 IIIA Ballistics	SURVIVAL ARMOR	16	Neutral	TD06-III A	NIJ 0101.06	NIJ-III A	\$3,966.00	\$1,864.02	53.00%	\$1,864.02	\$1,849.02	\$1,829.02	\$1,799.02
SCBR Tac Tactical Carrier With Paragon6 IIIA Ballistics	SURVIVAL ARMOR	16	Neutral	LW-III A	NIJ 0101.06	NIJ-III A	\$3,919.00	\$1,841.93	53.00%	\$1,841.93	\$1,826.93	\$1,806.93	\$1,776.93
SCBR Tac Tactical Carrier With Phoenix6 IIIA Ballistics	SURVIVAL ARMOR	16	Neutral	LT-3A	NIJ 0101.06	NIJ-III A	\$3,425.00	\$1,609.75	53.00%	\$1,609.75	\$1,594.75	\$1,574.75	\$1,544.75
SCBR Tac Tactical Carrier With Performance6 IIIA Ballistics	SURVIVAL ARMOR	16	Neutral	HML 3000-III A	NIJ 0101.06	NIJ-III A	\$2,910.00	\$1,367.70	53.00%	\$1,367.70	\$1,352.70	\$1,332.70	\$1,302.70
Product Description	Manufacturer	Catalog No.	Gender	NJ -CPL Model Designation	NJ Standard	Threat Level	MSRP	Proposal Price (Each)	Base Discount % from MSRP	Volume Discount 1-10	Volume Discount 11-25	Volume Discount 26-50	Volume Discount 50+
Throat Protector Tactical Carrier With Falcon6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	TD06-III A	NIJ 0101.06	NIJ-III A	\$79.00	\$39.50	50.00%	\$39.50	\$37.50	\$35.50	\$30.50
Throat Protector Tactical Carrier With Paragon6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	LW-III A	NIJ 0101.06	NIJ-III A	\$77.00	\$38.50	50.00%	\$38.50	\$36.50	\$34.50	\$29.50
Throat Protector Tactical Carrier With Phoenix6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	LT-3A	NIJ 0101.06	NIJ-III A	\$58.00	\$29.00	50.00%	\$29.00	\$27.00	\$25.00	\$20.00
Throat Protector Tactical Carrier With Performance6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	HML 3000-III A	NIJ 0101.06	NIJ-III A	\$37.00	\$18.50	50.00%	\$18.50	\$16.50	\$14.50	\$9.50
Collar/Yoke Protector Tactical Carrier With Falcon6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	TD06-III A	NIJ 0101.06	NIJ-III A	\$475.00	\$237.50	50.00%	\$237.50	\$235.50	\$233.50	\$228.50
Collar/Yoke Protector Tactical Carrier With Paragon6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	LW-III A	NIJ 0101.06	NIJ-III A	\$471.00	\$235.50	50.00%	\$235.50	\$233.50	\$231.50	\$226.50
Collar/Yoke Tactical Carrier With Phoenix6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	LT-3A	NIJ 0101.06	NIJ-III A	\$394.00	\$197.00	50.00%	\$197.00	\$195.00	\$193.00	\$188.00
Collar/Yoke Tactical Carrier With Performance6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	HML 3000-III A	NIJ 0101.06	NIJ-III A	\$315.00	\$157.50	50.00%	\$157.50	\$155.50	\$153.50	\$148.50
Groin Guard Tactical Carrier With Falcon6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	TD06-III A	NIJ 0101.06	NIJ-III A	\$281.00	\$140.50	50.00%	\$140.50	\$138.50	\$136.50	\$131.50
Groin Guard Tactical Carrier With Paragon6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	LW-III A	NIJ 0101.06	NIJ-III A	\$277.00	\$138.50	50.00%	\$138.50	\$136.50	\$134.50	\$129.50
Groin Guard Tactical Carrier With Phoenix6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	LT-3A	NIJ 0101.06	NIJ-III A	\$226.00	\$113.00	50.00%	\$113.00	\$111.00	\$109.00	\$104.00
Groin Guard Tactical Carrier With Performance6 IIIA Ballistics	SURVIVAL ARMOR	17	Neutral	HML 3000-III A	NIJ 0101.06	NIJ-III A	\$168.00	\$84.00	50.00%	\$84.00	\$82.00	\$80.00	\$75.00
Advanced Sleeve Tactical Carrier System With Falcon6 IIIA Ballistics	SURVIVAL ARMOR	Flier	Neutral	TD06-III A	NIJ 0101.06	NIJ-III A	\$696.00	\$348.00	50.00%	\$348.00	\$346.00	\$344.00	\$339.00
Advanced Sleeve Tactical Carrier System With Paragon6 IIIA Ballistics	SURVIVAL ARMOR	Flier	Neutral	LW-III A	NIJ 0101.06	NIJ-III A	\$687.00	\$343.50	50.00%	\$343.50	\$341.50	\$339.50	\$334.50
Advanced Sleeve Tactical Carrier System With Phoenix6 IIIA Ballistics	SURVIVAL ARMOR	Flier	Neutral	LT-3A	NIJ 0101.06	NIJ-III A	\$590.00	\$295.00	50.00%	\$295.00	\$293.00	\$291.00	\$286.00
Advanced Sleeve Tactical Carrier System With Performance6 IIIA Ballistics	SURVIVAL ARMOR	Flier	Neutral	HML 3000-III A	NIJ 0101.06	NIJ-III A	\$483.00	\$241.50	50.00%	\$241.50	\$239.50	\$237.50	\$232.50
Sleeve Tactical Carrier System With Falcon6 IIIA Ballistics	SURVIVAL ARMOR	16	Neutral	TD06-III A	NIJ 0101.06	NIJ-III A	\$605.00	\$302.50	50.00%	\$302.50	\$300.50	\$298.50	\$293.50
Sleeve Tactical Carrier System With Paragon6 IIIA Ballistics	SURVIVAL ARMOR	16	Neutral	LW-III A	NIJ 0101.06	NIJ-III A	\$597.00	\$298.50	50.00%	\$298.50	\$296.50	\$294.50	\$289.50
Sleeve Tactical Carrier System With Phoenix6 IIIA Ballistics	SURVIVAL ARMOR	16	Neutral	LT-3A	NIJ 0101.06	NIJ-III A	\$513.00	\$256.50	50.00%	\$256.50	\$254.50	\$252.50	\$247.50
Sleeve Tactical Carrier System With Performance6 IIIA Ballistics	SURVIVAL ARMOR	16	Neutral	HML 3000-III A	NIJ 0101.06	NIJ-III A	\$420.00	\$210.00	50.00%	\$210.00	\$208.00	\$206.00	\$201.00



SURVIVAL ARMOR

BODY ARMOR PRODUCTS - CARRIERS

Effective 10/30/2015

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Product Description	Manufacturer	Catalog No.	Gender	NJ-CPL Model Designation	NJ Standard	Threat Level	MSRP	Proposal Price (Each)	Base Discount % from MSRP	Volume Discount 1-10	Volume Discount 11-25	Volume Discount 26-50	Volume Discount 50+
Additional Premium Vertex Male Carrier	SURVIVAL ARMOR	11	Male	N/A	N/A	N/A	\$286.00	\$128.70	55.00%	\$128.70	\$123.70	\$118.70	\$113.70
Additional Premium Vantage Female Carrier	SURVIVAL ARMOR	12	Female	N/A	N/A	N/A	\$286.00	\$128.70	55.00%	\$128.70	\$123.70	\$118.70	\$113.70
Additional Under Cover Carrier	SURVIVAL ARMOR	11	Neutral	N/A	N/A	N/A	\$198.00	\$89.10	55.00%	\$89.10	\$84.10	\$79.10	\$74.10
Additional Premium Shock Shield Carrier	SURVIVAL ARMOR	11	Male / Female	N/A	N/A	N/A	\$369.00	\$166.05	55.00%	\$166.05	\$161.05	\$156.05	\$151.05
Concealable Tactical Carrier	SURVIVAL ARMOR	11	Male / Female	N/A	N/A	N/A	\$200.00	\$90.00	55.00%	\$90.00	\$85.00	\$80.00	\$75.00
Concealable Tactical Carrier with MOLLE Attachment System	SURVIVAL ARMOR	11	Male / Female	N/A	N/A	N/A	\$336.00	\$151.20	55.00%	\$151.20	\$146.20	\$141.20	\$136.20
Heavy Duty Carrier	SURVIVAL ARMOR	11	Male / Female	N/A	N/A	N/A	\$173.00	\$77.85	55.00%	\$77.85	\$72.85	\$67.85	\$62.85
Uniform Shirt Carrier - Standard	SURVIVAL ARMOR	13	Neutral	N/A	N/A	N/A	\$165.00	\$74.25	55.00%	\$74.25	\$69.25	\$64.25	\$59.25
Uniform Shirt Carrier - Custom	SURVIVAL ARMOR	13	Male / Female	N/A	N/A	N/A	\$252.00	\$113.40	55.00%	\$113.40	\$108.40	\$103.40	\$98.40
Custom Raid Carrier with standard 4 sewn on pockets	SURVIVAL ARMOR	Flier	Male / Female	N/A	N/A	N/A	\$448.00	\$201.60	55.00%	\$201.60	\$196.60	\$191.60	\$186.60
Custom Raid Carrier with MOLLE Attachment System - No Pockets	SURVIVAL ARMOR	Flier	Male / Female	N/A	N/A	N/A	\$425.00	\$191.25	55.00%	\$191.25	\$186.25	\$181.25	\$176.25
Custom Raid Carrier with MOLLE Attachment System - 4 standard pockets	SURVIVAL ARMOR	Flier	Male / Female	N/A	N/A	N/A	\$475.00	\$213.75	55.00%	\$213.75	\$208.75	\$203.75	\$198.75
Overt Carrier for Concealable pads with standard 5 sewn on pockets	SURVIVAL ARMOR	14	Male / Female	N/A	N/A	N/A	\$363.00	\$163.35	55.00%	\$163.35	\$158.35	\$153.35	\$148.35
Front Opening Overt Carrier for Concealable pads with standard 5 sewn on pockets	SURVIVAL ARMOR	15	Male / Female	N/A	N/A	N/A	\$541.00	\$243.45	55.00%	\$243.45	\$238.45	\$233.45	\$228.45
Overt Carrier for Concealable pads with MOLLE Attachment System - No pockets	SURVIVAL ARMOR	14	Male / Female	N/A	N/A	N/A	\$289.00	\$145.00	49.83%	\$145.00	\$140.00	\$135.00	\$130.00
Front Opening Overt Carrier for Concealable pads with MOLLE Attachment System	SURVIVAL ARMOR	15	Male / Female	N/A	N/A	N/A	\$489.00	\$220.05	55.00%	\$220.05	\$215.05	\$210.05	\$205.05
Overt Carrier for Concealable pads with MOLLE Attachment System - 4 pockets	SURVIVAL ARMOR	14	Male / Female	N/A	N/A	N/A	\$342.00	\$153.90	55.00%	\$153.90	\$148.90	\$143.90	\$138.90
Front Opening Overt Carrier for Concealable pads with MOLLE Attachment System - 4 pockets	SURVIVAL ARMOR	15	Male / Female	N/A	N/A	N/A	\$541.00	\$243.45	55.00%	\$243.45	\$238.45	\$233.45	\$228.45
Overt Carrier for Concealable pads with standard 5 sewn on pockets - Rangemaster	SURVIVAL ARMOR	14	Male / Female	N/A	N/A	N/A	\$363.00	\$163.35	55.00%	\$163.35	\$158.35	\$153.35	\$148.35
Front Opening Overt Carrier for Concealable pads with standard 5 sewn on pockets - Range Master Red	SURVIVAL ARMOR	15	Male / Female	N/A	N/A	N/A	\$541.00	\$243.45	55.00%	\$243.45	\$238.45	\$233.45	\$228.45
Overt Carrier for Concealable pads with MOLLE Attachment System - No pockets	SURVIVAL ARMOR	14	Male / Female	N/A	N/A	N/A	\$289.00	\$130.05	55.00%	\$130.05	\$125.05	\$120.05	\$115.05
Front Opening Overt Carrier for Concealable pads with MOLLE Attachment System - No pockets - Range Master Red	SURVIVAL ARMOR	15	Male / Female	N/A	N/A	N/A	\$489.00	\$220.05	55.00%	\$220.05	\$215.05	\$210.05	\$205.05



Product Description	Manufacturer	Catalog No.	Gender	NJ -CPL Model Designation	NJ Standard	Threat Level	MSRP	Proposal Price (Each)	Base Discount % from MSRP	Volume Discount 1-10	Volume Discount 11-25	Volume Discount 26-50	Volume Discount 50+
Overt Carrier for Concealable pads with MOLLE Attachment System - 4 pockets - Rangemaster	SURVIVAL ARMOR	14	Male / Female	N/A	N/A	N/A	\$342.00	\$153.90	55.00%	\$153.90	\$148.90	\$143.90	\$138.90
Front Opening Overt Carrier for Concealable pads with MOLLE Attachment System - 4 pockets - Range Master	SURVIVAL ARMOR	15	Male / Female	N/A	N/A	N/A	\$541.00	\$243.45	55.00%	\$243.45	\$238.45	\$233.45	\$228.45
Quilted Over Carrier for Concealable pads	SURVIVAL ARMOR	15	Male / Female	N/A	N/A	N/A	\$324.00	\$145.80	55.00%	\$145.80	\$140.80	\$135.80	\$130.80
DHS Overt Carrier for Concealable pads with MOLLE Attachment System - No pockets	SURVIVAL ARMOR	15	Male / Female	N/A	N/A	N/A	\$391.00	\$175.95	55.00%	\$175.95	\$170.95	\$165.95	\$160.95
DHS Overt Carrier for Concealable pads with MOLLE Attachment System - 4 pockets	SURVIVAL ARMOR	15	Male / Female	N/A	N/A	N/A	\$448.00	\$201.60	55.00%	\$201.60	\$196.60	\$191.60	\$186.60
Integrated Support System	SURVIVAL ARMOR	22	Male / Female	N/A	N/A	N/A	\$168.00	\$75.60	55.00%	\$75.60	\$73.60	\$71.60	\$69.60
Modular Rifle Plate Carrier System	SURVIVAL ARMOR	22	Male / Female	N/A	N/A	N/A	\$227.00	\$102.15	55.00%	\$102.15	\$100.15	\$98.15	\$96.15
MOLLE Plate Carrier System	SURVIVAL ARMOR	22	Male / Female	N/A	N/A	N/A	\$132.00	\$59.40	55.00%	\$59.40	\$57.40	\$55.40	\$53.40
Product Description	Manufacturer	Catalog No.	Gender	NJ -CPL Model Designation	NJ Standard	Threat Level	MSRP	Proposal Price (Each)	Base Discount % from MSRP	Volume Discount 1-10	Volume Discount 11-25	Volume Discount 26-50	Volume Discount 50+
5" x 8" Soft Trauma Pac	Survival Armor	11	Neutral	N/A	N/A	N/A	\$121.00	\$60.00	50.41%	\$60.00	\$58.00	\$56.00	\$54.00
7" x 9" Soft Trauma Pac	Survival Armor	11	Neutral	N/A	N/A	N/A	\$178.00	\$90.00	49.44%	\$90.00	\$88.00	\$86.00	\$84.00
5" x 8" Semi-Rigid Plate	Survival Armor	11	Neutral	N/A	N/A	N/A	\$173.00	\$90.00	47.98%	\$90.00	\$88.00	\$86.00	\$84.00
5" x 8" Female Bend Plate	Survival Armor	12	Female	N/A	N/A	N/A	\$173.00	\$90.00	47.98%	\$90.00	\$88.00	\$86.00	\$84.00
7" x 9" Semi-Rigid Plate	Survival Armor	11	Neutral	N/A	N/A	N/A	\$237.00	\$125.00	47.26%	\$125.00	\$123.00	\$121.00	\$119.00
7" x 9" Female Bend Plate	Survival Armor	12	Female	N/A	N/A	N/A	\$237.00	\$125.00	47.26%	\$125.00	\$123.00	\$121.00	\$119.00
10" x 12" Semi-Rigid Plate	Survival Armor	11	Neutral	N/A	N/A	N/A	\$352.00	\$175.00	50.28%	\$175.00	\$173.00	\$171.00	\$169.00
10" x 12" Female Bend Plate	Survival Armor	12	Female	N/A	N/A	N/A	\$352.00	\$175.00	50.28%	\$175.00	\$173.00	\$171.00	\$169.00
5" x 8" Light Steel Plate	Survival Armor	11	Neutral	N/A	N/A	N/A	\$84.00	\$37.80	55.00%	\$37.80	\$35.80	\$33.80	\$31.80
High Performance T-Shirt - Crew Or V-Neck	Survival Armor	11	Neutral	N/A	N/A	N/A	\$70.00	\$31.50	55.00%	\$31.50	\$29.50	\$27.50	\$25.50
Concealable Vest Carry Bag	Survival Armor	11	Neutral	N/A	N/A	N/A	\$84.00	\$37.80	55.00%	\$37.80	\$35.80	\$33.80	\$31.80
Product Description	Manufacturer	Catalog No.	Gender	NJ -CPL Model Designation	NJ Standard	Threat Level	MSRP	Proposal Price (Each)	Base Discount % from MSRP	Volume Discount 1-10	Volume Discount 11-25	Volume Discount 26-50	Volume Discount 50+
Customer ID Flaps for Tactical Carriers	Survival Armor	17	Neutral	N/A	N/A	N/A	\$65.00	\$29.25	55.00%	\$29.25	\$28.25	\$26.25	\$24.25
Additional Pockets for Tactical Carriers	Survival Armor	17	Neutral	N/A	N/A	N/A	\$70.00	\$31.50	55.00%	\$31.50	\$30.50	\$28.50	\$26.50
Tactical Carry Bag	Survival Armor	11	Neutral	N/A	N/A	N/A	\$200.00	\$90.00	55.00%	\$90.00	\$89.00	\$87.00	\$85.00
Med Kit - No QuikClot - with Retro Pkt	Survival Armor	Flier	Neutral	N/A	N/A	N/A	\$232.00	\$104.40	55.00%	\$104.40	\$99.40	\$94.40	\$89.40
Med Kit - With QuikClot - with Retro Pkt	Survival Armor	Flier	Neutral	N/A	N/A	N/A	\$402.00	\$180.90	55.00%	\$180.90	\$175.90	\$170.90	\$165.90
Med Kit - No QuikClot - No Retro Pkt	Survival Armor	Flier	Neutral	N/A	N/A	N/A	\$207.00	\$93.15	55.00%	\$93.15	\$88.15	\$83.15	\$78.15
Med Kit - With QuikClot - No Retro Pkt	Survival Armor	Flier	Neutral	N/A	N/A	N/A	\$376.00	\$169.20	55.00%	\$169.20	\$164.20	\$159.20	\$154.20
Retro Pkt Only	Survival Armor	Flier	Neutral	N/A	N/A	N/A	\$35.00	\$15.75	55.00%	\$15.75	\$15.75	\$15.75	\$15.75
10" x 12" - Level III Ballistic Single Curve - Stand-Alone Plate - NIJ 0101.06 Certified (Also in Shooters Cut)	Survival Armor	23	Neutral	SA6-III+	0101.06	III+	\$1,307.00	\$588.15	55.00%	\$588.15	\$578.15	\$568.15	\$558.15
10" x 12" - Level III Ballistic Multi-Curve - Stand-Alone Plate - NIJ 0101.06 Certified (Also in Shooters Cut)	Survival Armor	23	Neutral	SA6-III++	0101.06	III++	\$1,422.00	\$639.90	55.00%	\$639.90	\$629.90	\$619.90	\$609.90
10" x 12" - Level IV Ballistic Single Curve - Stand-Alone Plate - NIJ 0101.06 Certified (Also in Shooters Cut)	Survival Armor	23	Neutral	SA6IV	0101.06	IV	\$736.00	\$331.20	55.00%	\$331.20	\$321.20	\$311.20	\$301.20



BODY ARMOR PRODUCTS - VESTS

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Product Description	Manufacturer	Catalog No.	Gender	NIJ -CPL Model Designation	NIJ Standard	Threat Level	MSRP	Proposal Price (Each)	Base Discount % from MSRP	Volume Discount 1-10	Volume Discount 11-25	Volume Discount 26-50	Volume Discount 50+
K-9 Handler Tactical Carrier With Falcon® IIIA Ballistics	SURVIVAL ARMOR	25	Neutral	TDD6-III A	NIJ 0101.06	NIJ-III A	\$3,467.00	\$1,664.16	52.00%	\$1,664.16	\$1,659.16	\$1,654.16	\$1,634.16
K-9 Handler Tactical Carrier With Phoenix® IIIA Ballistics	SURVIVAL ARMOR	25	Neutral	LT-3A	NIJ 0101.06	NIJ-III A	\$2,837.00	\$1,361.76	52.00%	\$1,361.76	\$1,356.76	\$1,351.76	\$1,331.76
K-9 Handler Tactical Carrier With Performance® IIIA Ballistics	SURVIVAL ARMOR	25	Neutral	HML 3000-III A	NIJ 0101.06	NIJ-III A	\$2,206.00	\$1,058.88	52.00%	\$1,058.88	\$1,053.88	\$1,048.88	\$1,028.88
K-9 Armor for Police Dogs in Falcon®	SURVIVAL ARMOR	25	Neutral	ML 3000-II	NIJ 0101.06	NIJ-II	\$1,618.00	\$776.64	52.00%	\$776.64	\$771.64	\$766.64	\$746.64
K-9 Armor for Police Dogs in Phoenix®	SURVIVAL ARMOR	25	Neutral	LT-II	NIJ 0101.06	NIJ-II	\$1,334.00	\$640.32	52.00%	\$640.32	\$635.32	\$630.32	\$610.32
K-9 Armor for Police Dogs in Performance®	SURVIVAL ARMOR	25	Neutral	ML 3000-II	NIJ 0101.06	NIJ-II	\$1,050.00	\$504.00	52.00%	\$504.00	\$499.00	\$494.00	\$474.00
K-9 Armor for Police Dogs in Falcon®	SURVIVAL ARMOR	25	Neutral	TD06-III A	NIJ 0101.06	NIJ-III A	\$1,933.00	\$927.84	52.00%	\$927.84	\$922.84	\$917.84	\$897.84
K-9 Armor for Police Dogs in Phoenix®	SURVIVAL ARMOR	25	Neutral	LT-3A	NIJ 0101.06	NIJ-III A	\$1,649.00	\$791.52	52.00%	\$791.52	\$786.52	\$781.52	\$761.52
K-9 Armor for Police Dogs in Performance®	SURVIVAL ARMOR	25	Neutral	HML 3000-III A	NIJ 0101.06	NIJ-III A	\$1,365.00	\$655.20	52.00%	\$655.20	\$650.20	\$645.20	\$625.20